Exhibit A

Demand industries are identified as follows;

1. Logistics: The process of planning, implementing, and controlling the efficient, cost effective flow and storage of raw materials, in-process inventory, finished goods and related information from point of origin to point of consumption for the purpose of meeting customer requirements.

2. Manufacturing: This includes the establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products.

3. Healthcare: The preservation of mental and physical health by preventing or treating illness through services offered by the health profession.

4. Construction: The systematic act or process of building, erecting, or constructing buildings, roads, or other structures.

5. Professional and Business Services: In general, there exist three branches of business services to serve the three major issues businesses must deal with: <u>Strategy consultancy</u> - providing senior management with tactical and strategic advice or direction. <u>Operational services</u> - the outsourcing of some function to an external service provider, whether on an ongoing or project basis, in order to add new capabilities to the firm. <u>Human resources</u> - this branch includes staffing and recruitment companies, executive search, outplacement, and operational HR companies (such as payroll and staff training).

6. Advancing Technologies: New or existing state-of-the-art technologies.

7. Multimedia: Used essentially to define applications and technologies that manipulate text, data, images, voice and full motion video objects.

8. Engineering: The design, construction and operation of structures and machines, using scientific principles.