

EXECUTIVE COMMITTEE



**ACTION ITEM:** 1.3

**SUBMITTAL DATE:** September 12, 2012

**SUBJECT:** Sole Source Funding Recommendation for the renewal of Geographic Solutions Virtual One Stop, a comprehensive client and data management system.

**RECOMMENDED MOTION:** That the Workforce Investment Board (WIB) Executive Committee approve a one year purchase of the Virtual One Stop (VOS) system from Geographic Solutions Inc. in the amount of \$90,485.

**BACKGROUND:** Since 2009, the Economic Development Agency/Workforce Development Division (EDA) has utilized Virtual One Stop (VOS), a client centered data management system, from Geographic Solution, Inc. VOS is a preferred data management system among local Workforce Investment Act areas (LWIA) as it affords each LWIA the ability to capture specific data elements from the operation of Workforce Investment Act programs. Geographic Solutions has developed this highly functional system to spider data to the California's Employment Development Department (EDD) Job Training Automation (JTA) system.

Recognizing the necessity for one system to capture many different program elements, EDD announced the statewide purchase of VOS in the middle of 2011 and that the system would be available to LWIAs free of charge. Implementation of VOS was scheduled to start in early September 2012; however, there has been a several month delay at the state level, and this may extend up to a year. In the meantime, LWIAs have had to continue to maintain and purchase additional service months for VOS with Geographic Solutions, Inc., until the state implements this system statewide.

EDA has the need to continue to capture data elements from state and federal programs and VOS continues to be instrumental in the daily operations of its core programs, and it is not practical, nor cost effective to purchase another data management system. Geographic Solutions, Inc. has agreed to provide one additional year service for \$90,485 with a month to month renewal contingency. This service contract is subject to termination once the state system is operational.

<p>EXECUTIVE COMMITTEE</p> <p>Date: September 12, 2012 Approval: Yes/No</p>	<p>BOARD OF SUPERVISORS CONCURRENCE</p> <p>Required: Yes/No</p>
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